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## Better Partner Health



Building strategic partnerships with like-minded organizations, companies and government bodies better positions Mylan to reach patients and achieve our mission. From R&D to manufacturing to distribution and sales, how our partners conduct themselves impacts the efficiency, quality and reliability of our products. It also impacts our commitment to access. Therefore, Mylan strives to ensure our partners are guided by the same principles of integrity by which we operate.

### Partnering With the Global Community

Mylan is an engaged member of the public health community both as a supplier and a company interested in supporting health and well-being for all. This aspiration requires the resources and expertise of a diverse network of partners working together. Mylan typically works with other pharmaceutical companies, suppliers, international donors, intergovernmental organizations, non governmental organizations (NGOs) and governments.

## Partnering to Expand Access

### PRODUCT DEVELOPMENT

We have been a proponent for access – and breaking down associated barriers – since our founding. We do this in part by challenging patents and partnering with other pharmaceutical companies, which helps us share risks and costs, leverage strengths and scale up distribution. The result often is that medicines become available to a significantly larger group of patients.

We have license agreements with several branded originators. Some noteworthy ongoing collaborations, especially those that benefit patients in low- and middle-income countries, are:

- ▶ Gilead – our partner to develop generic complements to their HIV and hepatitis products;
- ▶ Otsuka – our partner to make the drug Delamanid (Delyba®), available in countries with high rates of TB. The product is used to treat MDR-TB;
- ▶ Viiv and Abbott – our partners to develop generic versions and novel combinations and formulations of their HIV products;
- ▶ 3M Drug Delivery Systems and Symbiotec – our partners for manufacturing Sirdupla™, an inhaled respiratory product, and for producing API for generic Premarin®, an estrogen product, respectively; and
- ▶ Biocon, Momenta, Mabion, Revance and FKB – some of our partners in the development and manufacturing of biosimilars, of which Mylan's program is one of the most comprehensive and diverse.

We also have several licenses via the Medicines Patent Pool, a U.N.-backed public health organization working to increase access to HIV, HCV and TB treatments in low- and middle-income countries.

### POLICY INITIATIVES

Issues of access and affordability also need to be addressed from perspectives such as policy. We continually collaborate with NGOs and governments to devise strategies for initiatives such as:

- ▶ Improving access to diagnosis and treatment,
- ▶ building databases for improved epidemic tracking and
- ▶ establishing guidelines for the management of (HCV) infection in resource-limited settings.

Additionally, we support the development of a multinational HCV registry.



## GLOBAL INSIGHTS AND SCALE

Some of our access-related partnerships focus on specific therapeutic areas, such as HIV or other infectious diseases, and help inform how we adapt our products and solutions. These typically global partners have holistic approaches that enable a large-scale and sustainable distribution of medicine and treatment. They help us bring medicines to patients in need around the world.

Regarding infectious diseases, for example, our partners include but are not limited to:

- ▶ Clinton Health Access Initiative;
- ▶ OPTIMIZE;
- ▶ Bill & Melinda Gates Foundation;
- ▶ The Global Fund to Fight AIDS, Tuberculosis and Malaria;
- ▶ The United States Agency for International Development;
- ▶ The U.S. President's Emergency Plan for AIDS Relief;
- ▶ UNAIDS; and
- ▶ Unitaid.

In the area of family planning, Mylan works with several global NGOs that operate family-planning clinics. All clinics support a person's right to make choices about sexuality and well-being, and the right to birth control. Some noteworthy partners include:

- ▶ Population Services International,
- ▶ Marie Stopes International,
- ▶ DKT International and
- ▶ The International Planned Parenthood Federation.

Mylan's collaboration with these organizations helps us fulfill our commitment to the U.N.'s Every Woman Every Child initiative.

## COLLABORATING WITH GOVERNMENTS

The role of governments as partners for access varies across geographies. In some cases, governments and NGOs are essential to the delivery of healthcare and access to medicine. We see their role as fundamental in supplying medicines – especially for HIV – to national programs that cover millions of patients per year.

**OPTIMIZE is a global consortium dedicated to rapidly improving treatment outcomes for people living with HIV**

by optimizing ARV drugs and formulations and accelerating their introduction in low- and middle-income countries. Mylan is a founding member.

As more people receive treatment for HIV and AIDS, spending will increase. In the context of stagnant levels of donor funding and limited country budgets, there is need for simpler, better, safer, less toxic and more cost-effective treatment. As a member of OPTIMIZE, Mylan is part of providing options that meet these qualifications.







## Enhancing Supplier Relationships

Knowing our suppliers and maintaining good relationships help make our supply chain more reliable. Mylan's Global Strategic Sourcing group is refining its program for supplier relationship management to increase collaboration with prioritized suppliers. The program will enhance our ability to proactively manage supply chain risks and learn more about our suppliers' management of environmental and social matters.

Further, Mylan's newly established Internal Council for Sustainable Sourcing will:

- ▶ Provide guidance on sustainable sourcing;
- ▶ set annual goals and objectives; and
- ▶ develop, implement and monitor compliance with sustainable-sourcing policies and metrics.

### MYLAN'S U.S. SUPPLIER DIVERSITY PROGRAM

Our U.S. Supplier Diversity Program supports small businesses and businesses owned by minorities, women and veterans. We train our sourcing employees on this initiative, monitor spending and provide access to external databases featuring diverse suppliers.

Compared to 2016, Mylan's associated spend rose:

Small businesses, ~30% | Veteran-owned, ~21% | Disadvantaged-owned, ~30% | Women-owned, ~31%

## Establishing Supplier Expectations

Mylan expects its suppliers to act ethically, in accordance with the law and in compliance with our Supplier Code of Conduct, which is available on our website, Mylan.com. As of January 2017 we had provided our code to more than 20,700 suppliers. All new suppliers invited to bid on Mylan projects must acknowledge acceptance of the Code, which is reviewed frequently to align with our governance and expectations. Employees in local, regional and global functions who interact with suppliers receive associated training every two years. Such functions include but are not limited to employees within Compliance, Supply Chain, Procurement and Sourcing.

**Mylan's Supplier Code of Conduct** establishes expectations in the following areas: Freely Chosen Employment, Child Labor and Young Workers, Freedom of Association, Wages, Benefits and Working Hours, Anti-Corruption and Business Integrity, Fair Competition, Conflicts of Interest, Conflict Minerals, Environmental Authorizations, Business Continuity, Legal Requirements, Commitment and Accountability, and Compliance Assessments.

### MONITORING BUSINESS PARTNERS

While business partners are essential to Mylan's mission and integral to our value chain, we don't have direct control over their actions or behavior. Nonetheless, it is important for us to provide them with the proper knowledge and framework to comply with Mylan's high standards and represent us appropriately. Among our requirements:

- ▶ Contractors and agents are to receive the appropriate training and comply with our Code of Business Conduct and Ethics,
- ▶ vendors and third parties that may interact with government officials on Mylan's behalf are to receive anti-corruption training from us, and
- ▶ we follow a global business partner due-diligence process that helps Mylan identify potential "high risk" third parties.

Some Mylan business partners interact with government officials on our behalf. Our goal is for at least 90% of these partners to be trained on our Anti-Corruption Policy and procedures. In 2017, 91% who were identified as requiring training completed it.

**91%**

